## Gaia-Xcelerate SUMMIT 2023

Alicante, Spain

9 & 10 November

In partnership with gaia-x

Hub Spain



### The Gaia-X Journey & Strategy 2025



Catherine Jestin, Gaia-X BoD Chairwoman; Executive Vice President Digital and Information Management, Airbus

Ulrich Ahle, Gaia-X CEO





## The Gaia-X Journey & Strategy 2025

#### **Catherine Jestin**

Gaia-X BoD Chairwoman; Executive Vice President Digital and Information Management, Airbus





### The Gaia-X Journey & Strategy 2025

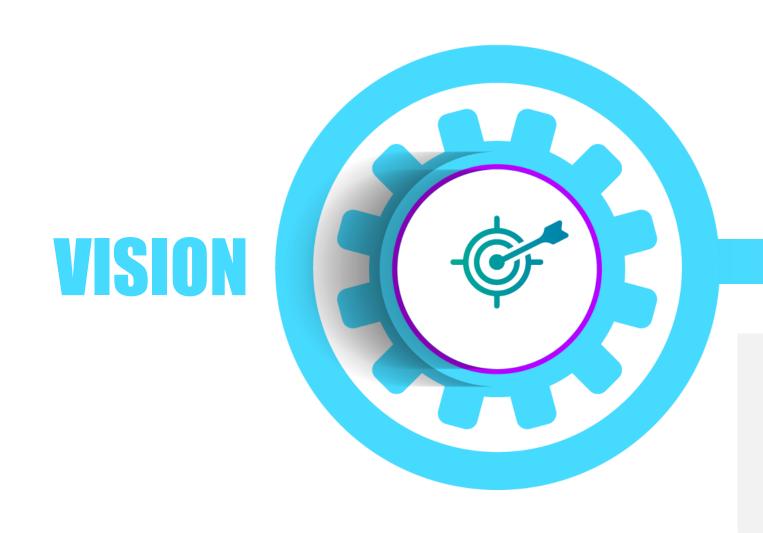
#### **Ulrich Ahle**

Gaia-X CEO

#GaiaXSummit23

#### **Gaia-X Vision**

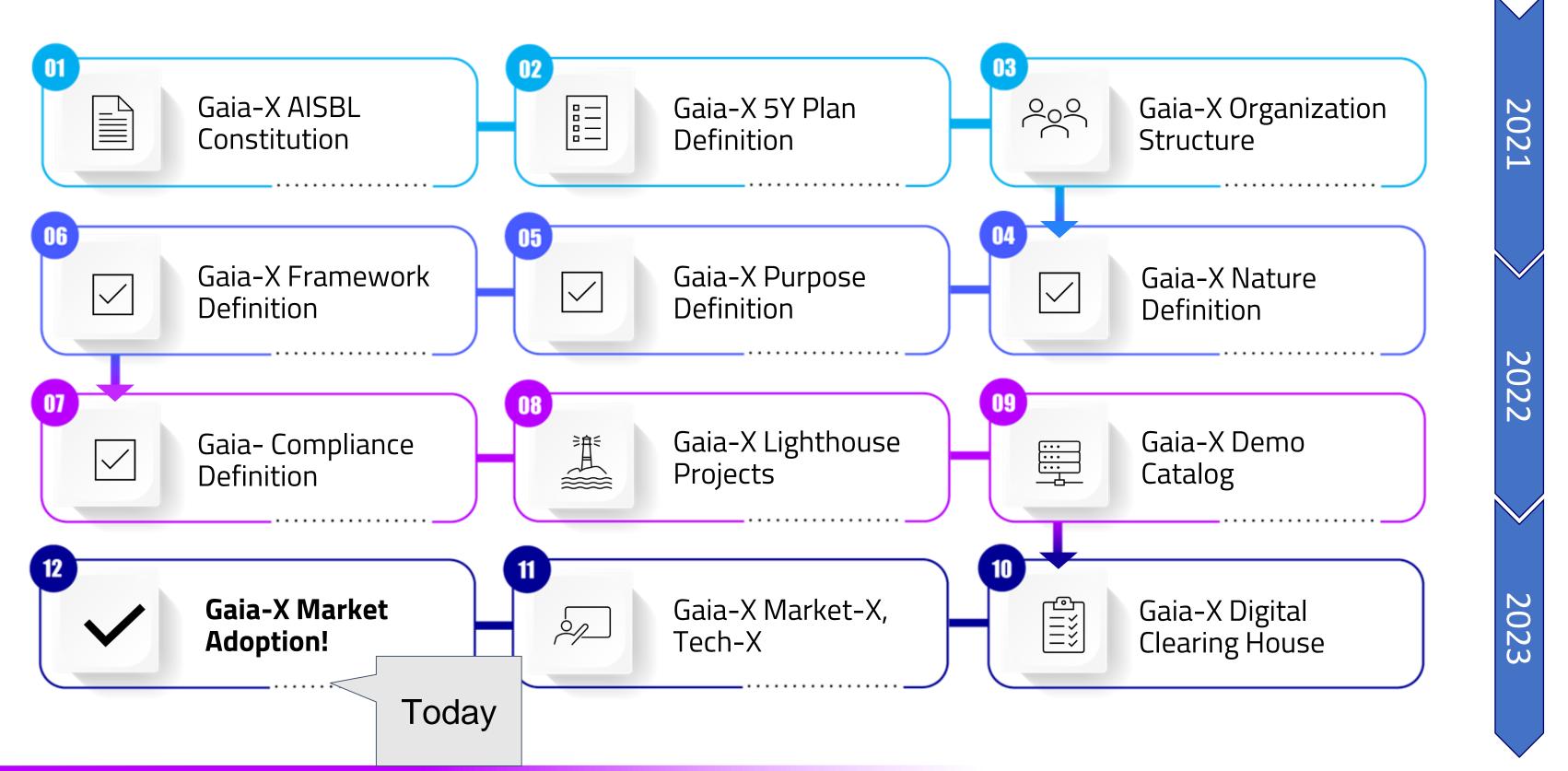




## Enable trusted decentralized digital ecosystems

#### Gaia-X From Inception to Market





#GaiaXSummit23

#### Gaia-X Lighthouse Projects













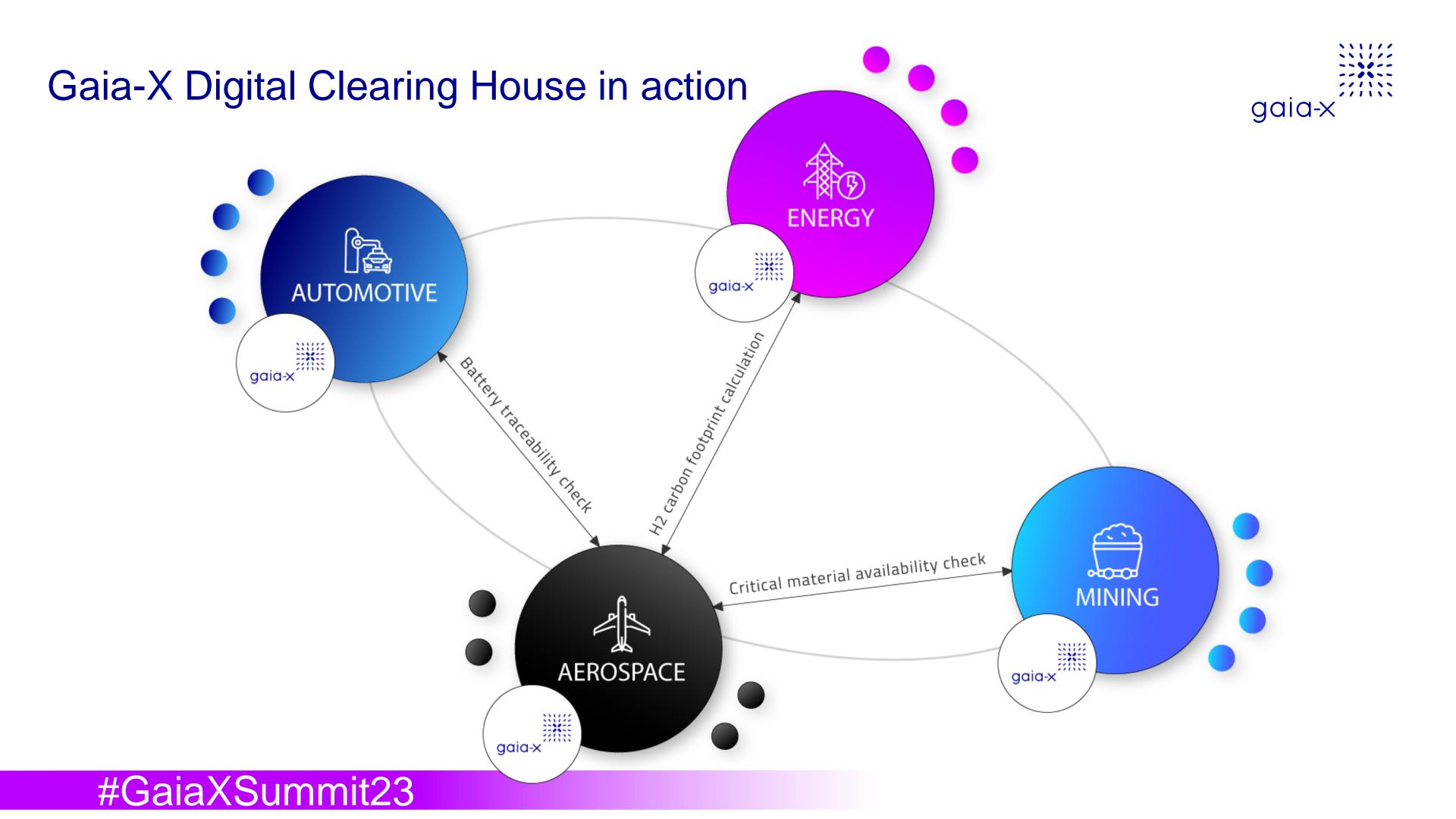














# The agricultural and agri-food data space "Gaia-X Ready" with Agdatahub and its partners

Sébastien Picardat

**CEO** 

Agdatahub

#### 10 EU millions farms to interconnect with 500 000 partners



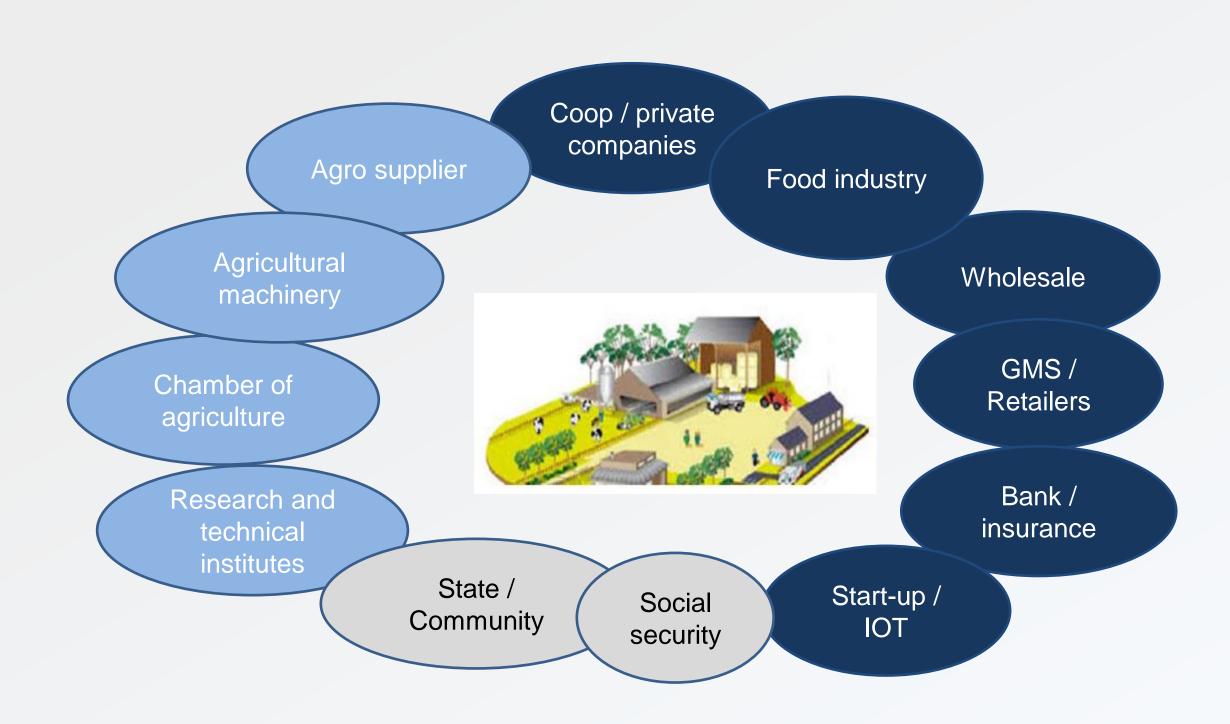
#### Data maturity of this sector

A very large amount of heterogeneous, competing, non-interconnected and sometimes inaccessible data, scattered among the partners of the farms



#### **Commun Agricutural Policy**

- Provide food to EU consumers and third countries in quantity and quality
- Minimize the impacts of agricultural practices



#### Agdatahub' technological modules are Gaia-X compliant





Candidate to be an EU-recognized data intermediation services provider

#### SOVEREIGN

French solution
guaranteeing data
security and
confidentiality,
subject to European
and national
regulations





#### **NEUTRAL**

Supported by some thirty representative agricultural players, Agdatahub is not directly involved in data processing, and will operate under the regulation of ARCEP.



#### **COMPLIANT**

Technological
platform in line with
the rules of the
single data market
defined by the new
European
regulations
(DGA, DA)



#### **RECOGNIZED**

Agdatahub is the coordinator of the **AgriDataSpace Consortium** and a **Gaia-X**day-One member





#### **ADAPTED**

Solution based on proven partner technologies, adapted for agricultural and agri-food markets.







#### Agdatahub succeeds in federating the agritech ecosystem













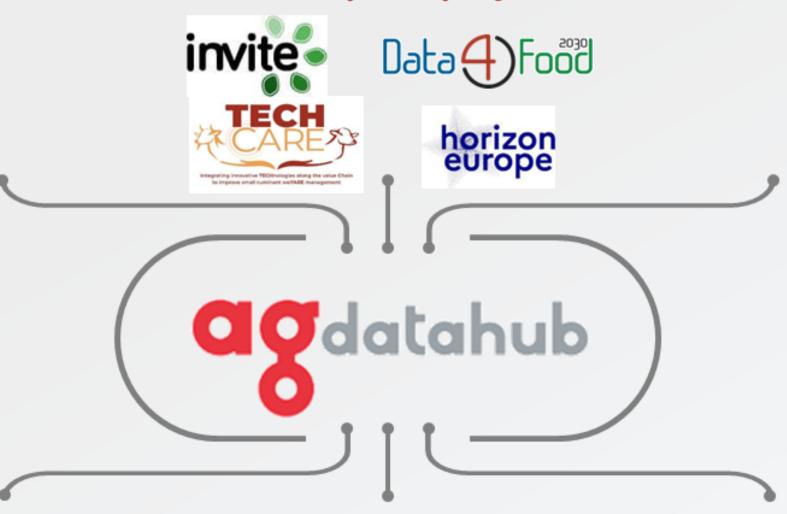
#### Our technology partners







#### Our European projects



#### **Our processing partners**









#### **Our clusters**

#### Agro-supplies cluster





#### Traceability and Scoring Cluster



#### **MAÏSADOUR**



#### OAD Cluster







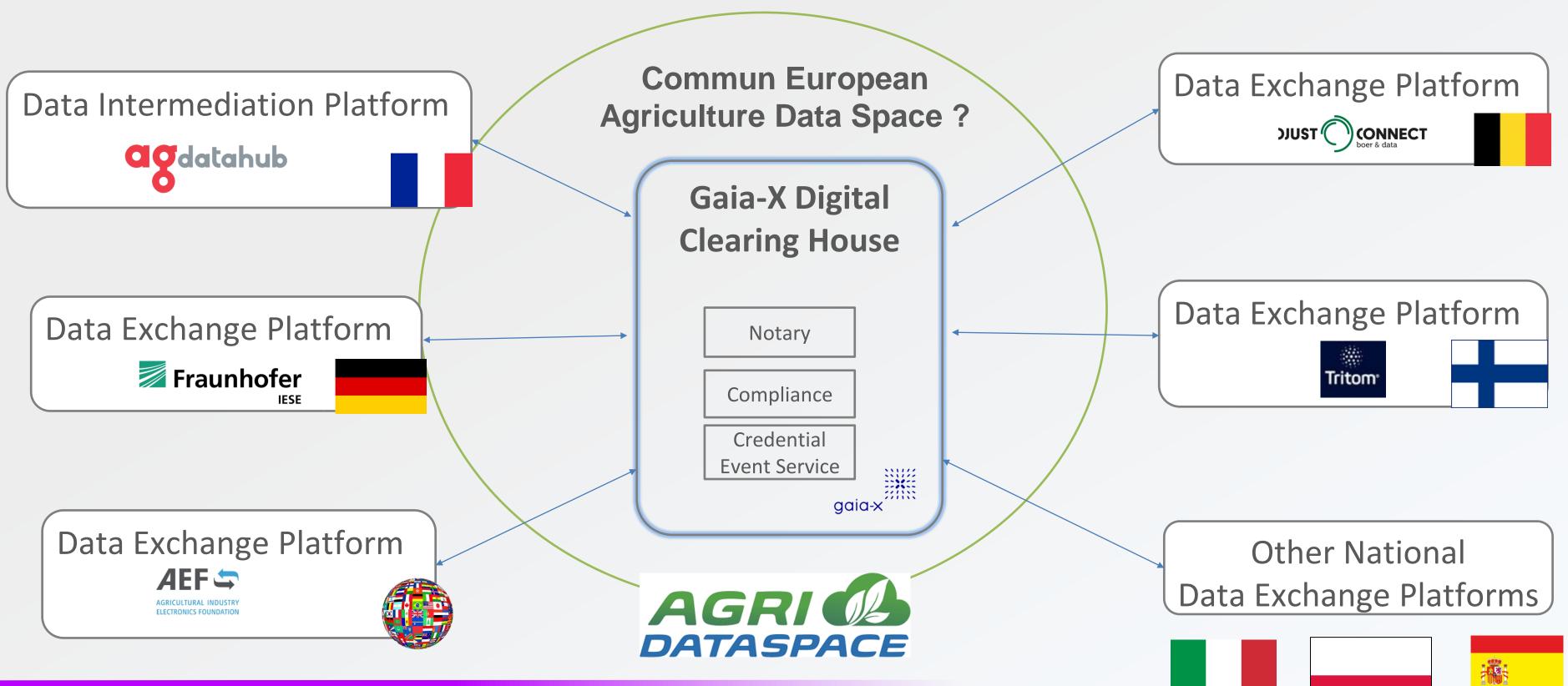
#### Livestock Cluster







#### Towards the Common European agriculture data space







#### Oliver Ganser

"Radical collaboration works"

- The Automotive Industry opened up a new chapter for data economy -

Catena-X

Catena-X is supported by







#### Governance

**Trust Bodies** 











#### **Data Space**

**Operational Environment** 

Cofinity-X

We are

going live

on October 16th!

Contact us now to benefit from the Catena-X ecosystem



#### **Industry Solutions**

for Automotive Customers







#### **Customer Value**

Data Exchange & Services

Recycler

Dismantler

OEM

1<sup>st</sup> Tier

nTier

Operators

Service Providers









**Solution Providers** 





## "There is nothing more deceptive than an obvious fact."

— Arthur Conan Doyle





Data Space Economy faces hundreds of ideas, lab prototypes and solitary pieces,

multi-layered and diverging stakeholder interests

and complex geopolitical and legal questions.







strict separation of stakeholder groups



Operational Environment

now -



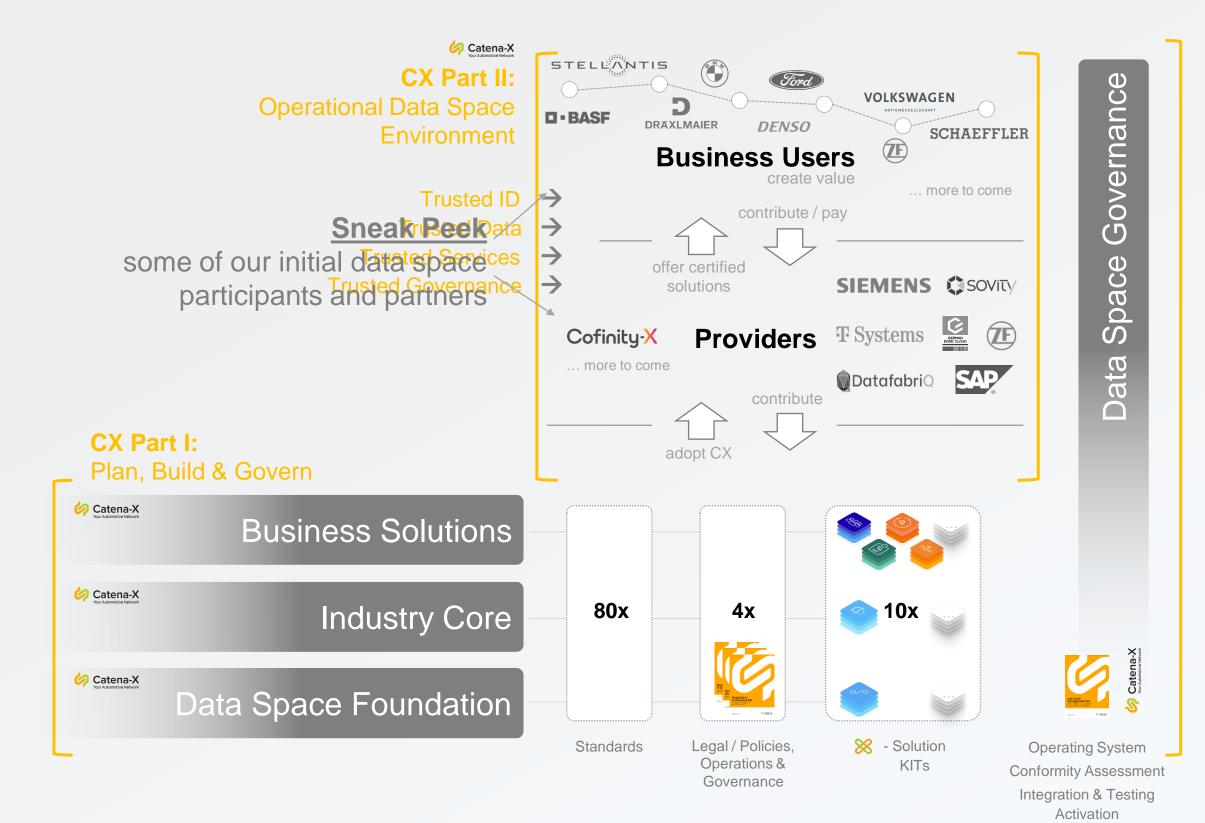


Catena-X Mission and Purpose —

Provide a

trusted, global and interoperable environment for the industry,

to create and utilize data driven value chains -to solve the toughest business problems - together.



© 2023 Catena-X or a Catena-X affiliate company. All rights reserved.



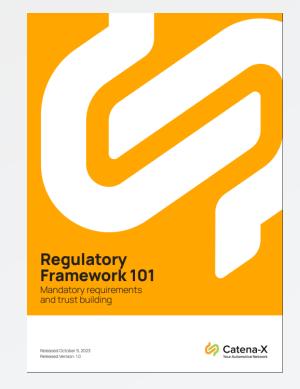


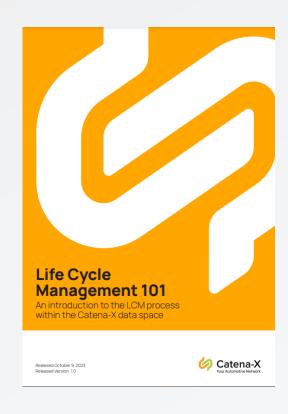
This value creation is based on trusted and standardized interactions

for all participants of the data space.





















At the end it all boils down to the simple question:

Who is willing to contribute / pay for the entire setup,

because we do solve a business problem.







Our value chains are

global & cross industry.

Trust has to scale and create business value.

We got to move faster as a team and lower our entry barriers.

(Technological, Legal and Organizational)



... plus 170 global Catena-X e.V. automotive industry participants

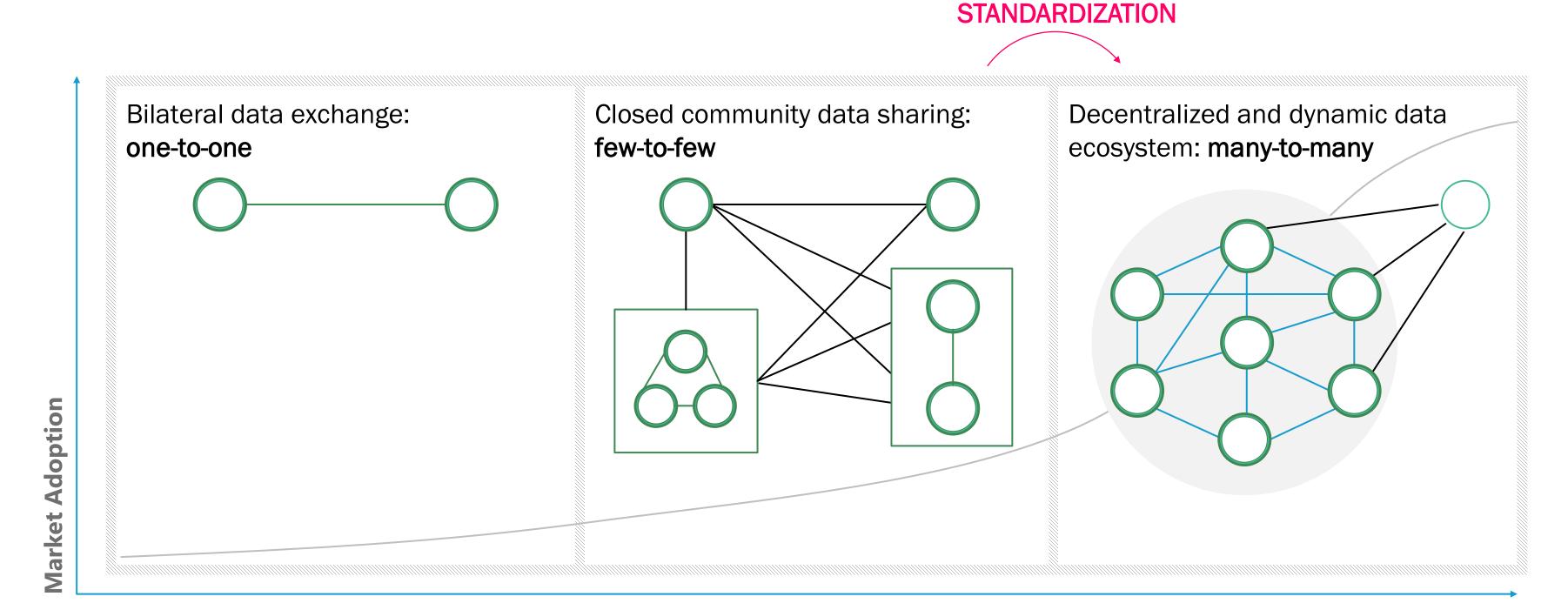


## Thank you!

[Oliver Ganser] [oliver.ganser@bmw.com]

#### The demand for Data Spaces





Source: Data Spaces Business Alliance

#### Gaia-X Mission



Creating the de facto standard aligned with EU values by developing a set of policies, rules, specifications and a verification framework



#### Gaia-X – Connect Disjoint Ecosystems





#### **Advanced Services**

New (Cross-) Sector Innovations / Applications build from service composition.



#### **Data Spaces / Federations**

Interoperable & portable (Cross-) Sector data-sets and services.



#### **Data Exchange**

Anchored contract rules for access and data usage.



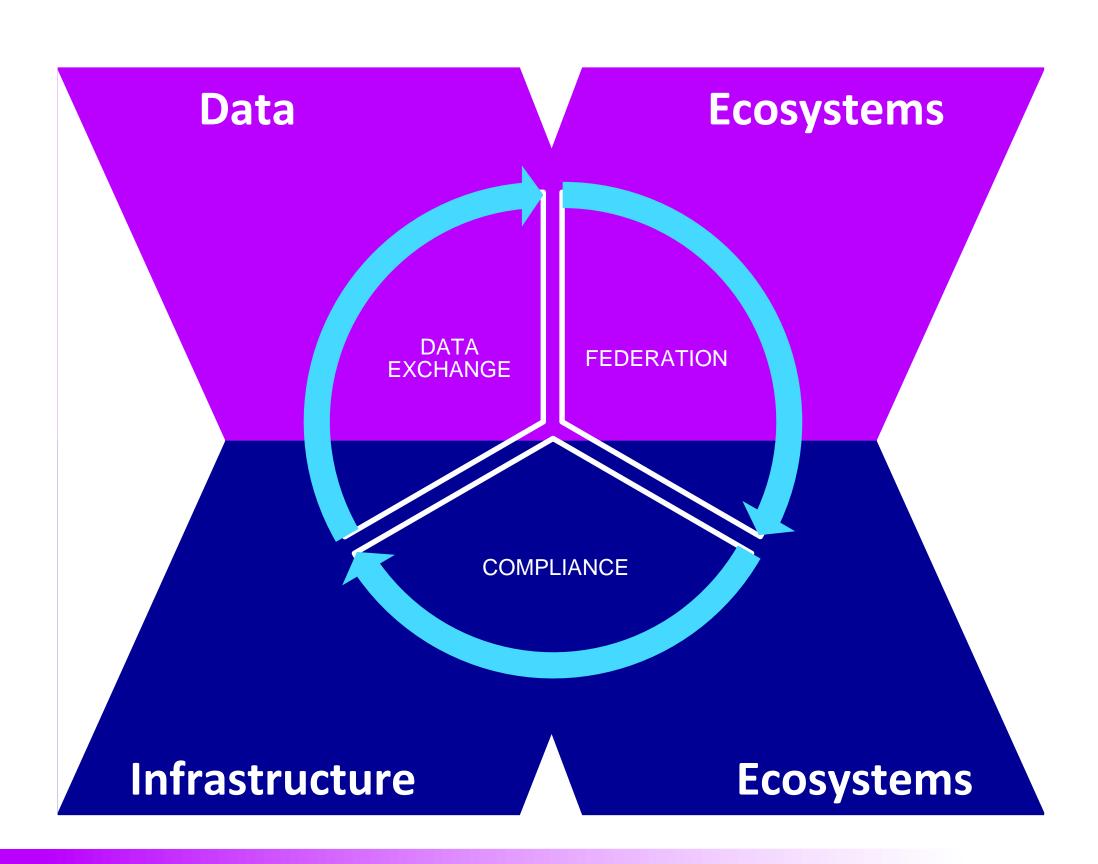
#### **Gaia-X Compliance**

Decentralized services to enable objective and measurable trust.



#### **Label framework**

Gaia-X and ecosystem specific Labels to ease market adoption through autonomy and self-determination.



### BDVA, FIWARE, GAIA-X und IDSA created the Data Spaces Business Alliance on September 23rd, 2021



- One Architecture
- One Voice
- One hundred Hubs
- One thousand Members



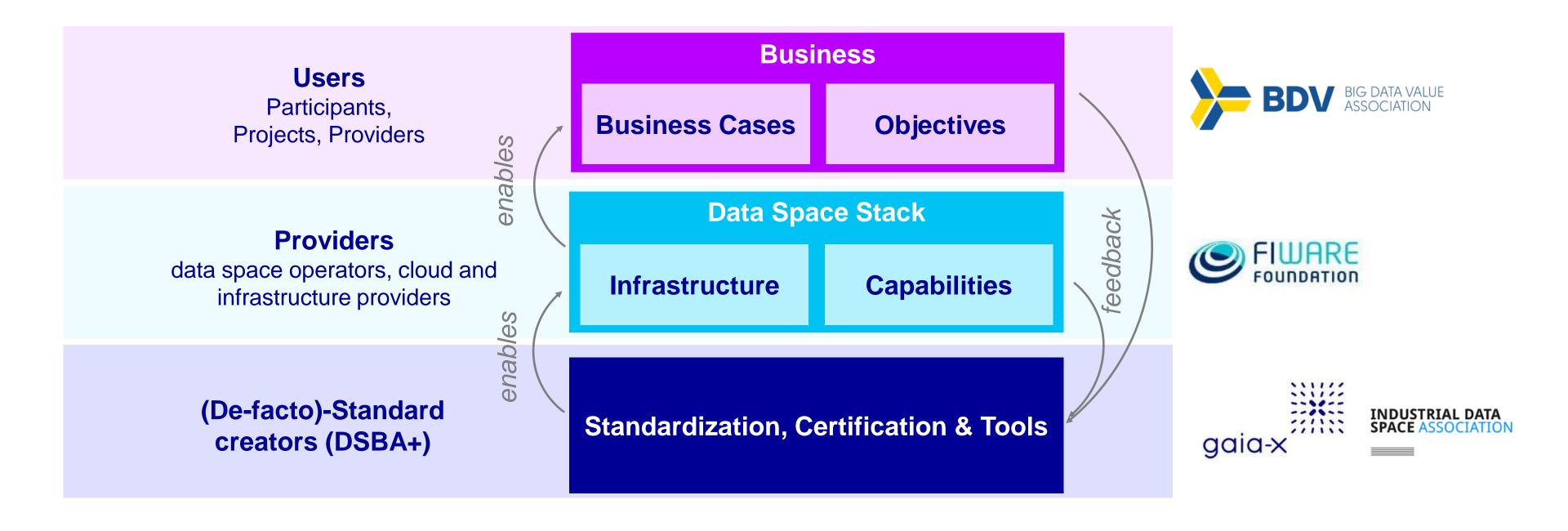






### Dataspace Layer Model – Decoupling business model from stack







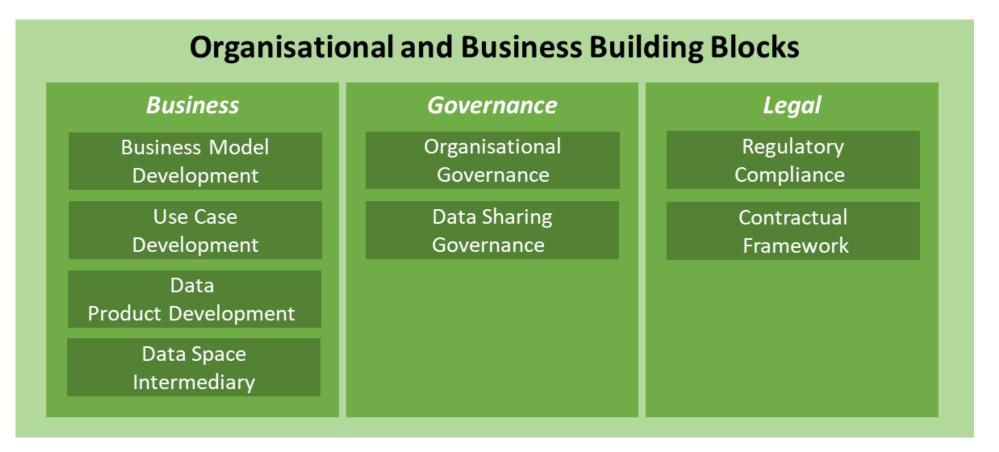


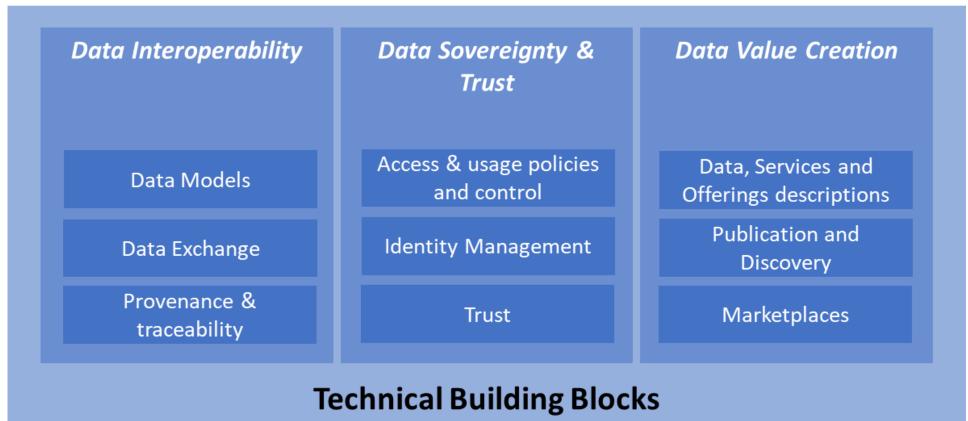




#### Dataspace Stack Capabilities







Source:
Data Spaces Support Centre
Blueprint 0.5

#### The Gaia-X Strategic Plan in a nutshell



#### 1 Enduser adoption strategy

- Increase number of references stories to enable the community in reference selling
- Policy makers supporting and advocating for the Gaia-X initiative in Europe
- Work with Cloud Service Providers including Hyperscalers, while maintaining sovereignty through Gaia-X rules
- Establish Hubs in European countries which are not active yet

#### 2 Market\_readiness of the technology

- Intensify collaboration with DSBA and FOSS communities
- Strengthen partnership with funded projects on EU and member state level including lighthouse projects to enhance the functionality
- Provide regular deep dive session using Gaia-X de-facto standards to demonstrate how Data Spaces based on a federated Cloud infrastructure can be realized
- Validate 'Powered by Gaia-X'

#### **3** Globalization strategy

- Partner with international members for global regions and align with regulations outside of Europe
- Utilize Gaia-X Hubs as multiplier for Gaia-X in their home regions
- Include other regions to participate in the definition of labels for their territory
- Join global events to increase the awareness about Gaia-X
- Foster analyst relations to increase global awareness

#### Growth of the Gaia-X ecosystem

- Demonstrate benefits for existing members
- Provide added values for organizations to join Gaia-X
  - Large corporates for global reach
  - Start ups and SME for innovative solutions
  - Developers and Universities for technology excellence
- Maximize the efficiency of the Committees and agile sprints
- Grow the number of members

Driven by a growth and service oriented team providing thought leadership to the market

#### Summit23 Agenda



#### Build Transparency & Trust with the Gaia-X Digital Clearing House

- Navigate the Operational Clearing House
- Preview Upcoming Developments
- Learn how to Set Up a GXDCH

#### **Demonstrate Market Adoption**

- Manufacturing-X & Industry-Specific Initiatives Driving Digital Future in Europe and globally
- Gaia-X Lighthouses talk about their Go Live plans
- Gaia-X Global Strategy

#### Showcase Political Commitment from Europe & EU 🖾

- Politician panel supporting and advocating for the Gaia-X initiative in Europe
- DSBA, DSSC & Gaia-X: Unite, Innovate & Adopt a Joined Framework for Data Spaces
- Delivering on the European Data Strategy: The contribution of Gaia-X

#### **Networking & Expo Area**

Organised Guided Tours to Gaia-X Community, Lighthouses and GXDCH booths

#### Live Q&A with our Management & BoD Chairwoman ♥

#### #GaiaXSummit23



## Thank you!

Ulrich Ahle, CEO, ulrich.ahle@gaia-X.eu