

# **Gaia-X Voices: Use Case Testimonials**

#### Questions:

#### 1. Introduction

a. Can you provide a brief overview of your business and the industry you operate in?

## 2. Context & Challenge:

- a. Can you provide a brief description of the problem that your use case addresses?
- b. How did the industry landscape contribute to these challenges?

#### 3. Solution Benefits:

- a. Could you describe the solution implemented to address the identified challenges?
- b. What role did technology play in the development and deployment of the solution?

#### 4. Implementation:

- a. How was the solution integrated into your organization's existing systems or processes?
- b. Were there any significant milestones or challenges during the implementation phase?

### 5. Benefits & Impact:

- a. What measurable benefits have been observed since the implementation?
- b. What are the benefits for the end users?

# 6. Added Value through Gaia-X:

- a. How would you describe the unique value that Gaia-X brought to the use case?
- b. Can you share instances where Gaia-X made a significant difference in the project outcomes?

### 7. Use case applicability:

a. Is your use case applicable also in other sectors?

# 8. Next steps:

a. What are the anticipated next steps or future developments for the project, especially in connection with Gaia-X?