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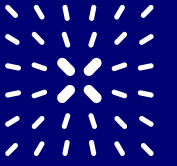
# Statements

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Gaia-X Summit 2021

18 November 2021





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“The future is still in our hand. We are proud and grateful to our members and the sponsors of this great event , for showing their willingness to change the future of European digital economy in a tangible way. There is no digital economy without data exchange, and there cannot be data exchange without a new generation of trustworthy digital platforms and commonly agreed upon rules that protect our data. We are making this possible for the first time, and Europe with Gaia-X is at the leading edge of this revolution.”

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Francesco Bonfiglio, CEO, Gaia-X

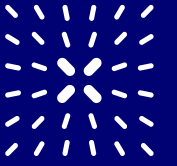


“We joined GAIA-X to help our European customers and partners accelerate cloud-driven innovation in Europe. We support the development of an open and competitive digital ecosystem for Europe’s industries, governments, and citizens. It’s important that our customers have the freedom to build services quickly, securely, and efficiently using world-leading technology. This will best help prepare them to compete at home, across Europe and globally. AWS has participated in multiple GAIA-X technical working groups from the start and will be happy to continue to do so.”

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**Max Peterson, Vice President Worldwide Public Sector, Amazon Web Services**





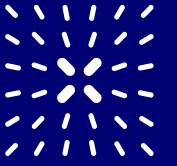
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“Gaia-X, initiated by the EU, is a brilliant data innovation plan facing the future industry. The user-centred mass customisation model and platform enabling model of COSMOPlat are in high consistent with Gaia-X and would also be a good supplement to this initiative. We are looking forward to developing more in-depth cooperation with Gaia-X to jointly promote the construction of a user ecology, attracting world-class resources to create, build, share, and promote the innovative development of the global industrial internet.”

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Mr. Chen Lucheng, Chairman of the Board, Haier  
COSMO IoT Ecosystem Technology Co., Ltd.



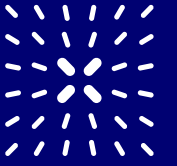


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“Enable trust in "cloud-based solutions". That would boost a wider and conscious adoption for SMB companies among EU as the major data economy concerns will be addressed in a consistent way.”

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ELMEC





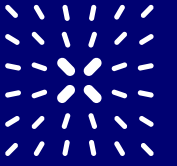
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“TNO actively engages in Gaia-X as we believe that a federated and interoperable architecture is the way forward for Europe to remain competitive and to support the European value of data sovereignty.”



Henk Jan Vink, Managing Director, TNO





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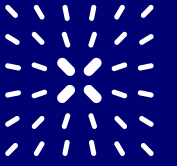
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“We are a research organization, working with both publicly funded research projects and private technology companies. We handle massive amounts of data from multiple fields. The vision is to have a common, open, technology stack that allows us to interconnect our data services. A great challenge. Our expectation is that Gaia-X engages the right stakeholders to make it happen through focused actions and decisions.”

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Gonzalo Merino, Director, Port d'Informació Científica





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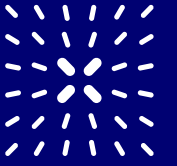
“Gaia-X should be the catalyst for the process to make data management accessible and reliable, allowing alignment in the digitization of European economies.”

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Javier Ferrer, Project Manager, NET HOSPITALITY IT SOLUTIONS







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„For DATEV, as an expert in the digitization of business processes, the availability of both standardised data and technologies as the core of a sovereign European data ecosystem in compliance with the highest security standards is an important driver for the next steps in Europe’s digital journey. That is why DATEV is strongly committed to the promising concept of Gaia-X.”

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DATEV eG

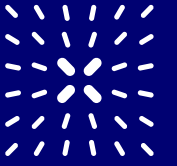


“For Gaia-X to be successful and sustainable we need not to repeat platform economy mistakes of the past.

Instead of extracting value from the community, Gaia-X should incentivize and enable value creation for the community. We are building a new kind of ecosystem, more than a platform, growing together with its builders and contributors.”

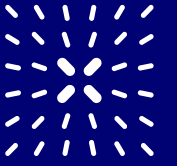
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Kai Meinke, Member of the Board, deltaDAO AG



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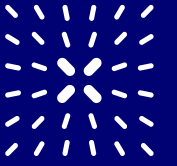
“For the Hub France’s participants, Gaia-X must be able to host trusted offers on the cloud market, meeting objective and verified security conditions. It is a question of technical security but also legal and geopolitical security. This is the challenge of labels and policy rules which have to meet the needs of data producers and digital services users.”

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Gaia-X Hub France

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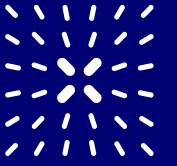
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“We are excited to be taking part in this summit, at this important time for the future of cloud services in Europe: we firmly believe in the goals of the Gaia-X project and Aruba will be at the forefront in bringing it to fruition as fast as possible. An extensive cloud laboratory for the European digital ecosystem is being established and Aruba intends to be part of it.”

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Stefano Cecconi, CEO, Aruba





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“HPE is already helping customers build the capabilities to benefit from Gaia-X. We must move away from centralized cloud computing infrastructures which exploit the data created by citizens, and lead instead with a decentralized cloud approach with common standards and architectures, where data becomes democratized.”

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Xavier Poisson Gouyou Beauchamps, Vice President  
Worldwide Service Provider Business and Cloud28+,  
HPE

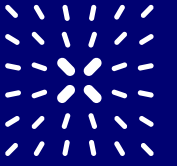


“The cloud is now foundational to the success of every organization, across all industries. Now more than ever, data sovereignty and the beneficial use of data must be essential components in any successful cloud strategy.

This is precisely why we have chosen to support the Gaia-X initiative, as it champions data portability, transparency, interoperability, and reversibility. All these capabilities lie at the core of VMware's multi-cloud strategy. We are excited to be Day-One members of this important organization, as our technologies are fully in line with Gaia-X core principles. We look forward to collaborating and co-innovating with other members to help Gaia-X achieve its mission.”

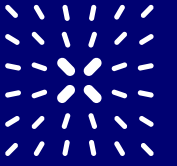
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**Ranghu Raghuram, CEO, VMware**



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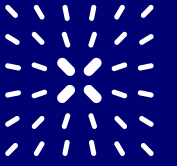
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“Through BigchainDB, Ocean Protocol is Day 1 Member of Gaia-X AISBL, and is working to help deliver goals for the development of an efficient, competitive, secure and trustworthy federation of data infrastructure and service providers for Europe.”

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Trent McConaghy, Co-Founder, Ocean Protocol





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“Ocean Protocol is eager to support Gaia-X AISBL pan-European initiative with technology that can level the playing field for European business to compete on globally. Working together, the EU can ensure that everyone has the opportunity to participate and thrive in a new and inclusive Data Economy.”

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Bruce Pon, Co- Founder, Ocean Protocol

